



Axle Point Capital (“AXP”) is an operationally-focused lower middle-market private equity firm that partners with entrepreneurial founders and ambitious management teams to build market-leading aerospace, defense, government services and diversified industrials companies.

Through a thesis-driven approach, AXP identifies compelling subsectors, fosters deep industry relationships and executes strategic platform and add-on acquisitions that drive long-term value and market leadership. AXP’s success is defined by the strength of its relationships with founders, industry executives, sector experts and deal sources.

AXP is a platform designed for partnering with founders and management teams to support their culture, drive organic growth, implement value creation strategies and execute add-on acquisitions

Investment Approach

Axle Point’s philosophy is centered around developing collaborative partnerships with management teams to drive value and tackle challenges to increase shareholder value. Our hands-on operational approach allows us to identify and implement significant value creation improvements.

- **Deep Sector Expertise** – We leverage our extensive industry knowledge to identify attractive investment opportunities and provide strategic guidance to our portfolio companies.
- **Operational Acumen** – Our team has a proven track record of working alongside management teams to optimize operations, accelerate growth and unlock profitability.
- **Flexible Capital Solutions** – We utilize a variety of capital structures to meet the unique needs of each company, ensuring we position investments for success and growth.
- **Hands-On Partnership** – We believe in a collaborative approach, working closely with founders and management teams to achieve their strategic objectives.

Mission

Partner with founder-led companies and dynamic management teams to build market-leading platforms in niche and regulated industries. Our goal is to achieve exceptional outcomes by upholding principled business practices that support our employees, portfolio companies, investors, families and communities.

Values/Principles

We are guided by our core values of integrity, humility, transparency, respect and drive. Through these principles, we are building an investment management team that founders, leadership teams and their employees can trust as a reliable and committed partner.

Key Differentiators

1. **Operationally Focused**
2. **Emphasis on Niche, Regulated Industries**
3. **Sector Specialized**
4. **Thesis Driven**
5. **Back Emerging Leaders**


















Transaction Types

- Founder or Family Owned
- Corporate Carve-Out
- Expert-Backed Thesis
- Management Buyout
- Sponsor to Sponsor

Investment Criteria

- Niche players with competitive advantages
- Buy and build opportunities
- Strong & consistent margins (EBITDA 15%+)
- \$5-\$20 million of EBITDA
- Control equity stake

Targeted Sectors for Investment

Aerospace, Defense & Government Services	 <p>Components & Subassemblies</p>	 <p>Defense Technology</p>	 <p>Cybersecurity & IT Modernization</p>	 <p>Government Technology & Solutions</p>	 <p>Intelligence, Surveillance & Reconnaissance</p>
	 <p>Maritime Defense & Shipbuilding</p>	 <p>Mission Support & Logistics</p>	 <p>Rocket & Missile Systems</p>	 <p>Simulation & Training</p>	 <p>Space Services</p>
Diversified Industrials	 <p>Additive Manufacturing</p>	 <p>Automation & Robotics</p>	 <p>Logistics & Transportation Support</p>	 <p>Electrical Equipment & Power Systems</p>	 <p>Precision & Specialty Manufacturing</p>

Highly Experienced Team

55+

Years of combined operations, investment and advisory experience



Gerik Degner, CFA
Managing Partner

25+ years Experience

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Jacob Call
Principal

13+ years Experience

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17+ years Experience

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